

## ENTREPRENEURSHIP MINOR REQUIREMENTS

The Entrepreneurship Minor requires students to complete 21 credits (7 courses) as outlined below. Students in the Entrepreneurship Major are not eligible for this minor.

### Minor Requirements

Take all four of these required courses:

BC 290 <sup>1</sup>	Professional Written Communication & Critical Analysis	3cr	Pre-requisite: ENGL 102; and CMWA score or B- or better in BC 230; and 30 credits
MGT 303 <sup>1</sup>	Managing Organizations	3cr	Pre-requisite: B- or better in BC 290; 60 credits
MGT 331 <sup>1</sup>	Business Ethics	3cr	Pre-requisite: BC 290, MGT 303 & 60 credits
MGT 470	Entrepreneurship and Innovation in Organizations	3cr	Pre-requisite: BC 290, MGT 303 & 60 credits

### Minor Electives

Choose three Entrepreneurship Electives from the list below:

BC 295	Communication, Negotiation, & Conflict Interactions	3cr	Pre-requisite: none
BC 298	Presentation Skills for Business	3cr	Pre-requisite: none
MGT 330 <sup>2</sup>	Business Environments and Public Policy	3cr	Pre-requisite: B- or better in BC 290; 60 credits
MGT 350	Organizational Events Management	3cr	Pre-requisite: BC 290, MGT 303 & 60 credits
MGT 401	Introduction to Human Resource Management	3cr	Pre-requisite: BC 290, MGT 303 & 60 credits
MGT 415	Sport Entrepreneurship	3cr	Pre-requisite: MGT 303 & 60 credits
MGT 434	Managing Global Environments	3cr	Pre-requisite: BC 290, MGT 303 & 60 credits
MGT 474	Entrepreneurship and Innovation in Organizations	3cr	Pre-requisite: MGT 470 & 60 credits
MGT 481L	Introduction to Environmental Management & Clean Energy	3cr	Pre-requisite: none
MKT 301 <sup>2</sup>	Principles of Marketing	3cr	Pre-requisite: B- or better in BC 290; 60 credits
MKT 465	Entrepreneurship Sales & Marketing	3cr	Pre-requisite: B- or better in BC 290; 60 credits

<sup>1:</sup> Business majors complete these courses as part of the Business Core; 4 additional, unique courses are needed to complete this minor.

<sup>2:</sup> Business majors cannot use these courses for electives in this minor as 4 additional, unique courses are needed.

## ADMISSION TO THE ENTREPRENEURSHIP MINOR

**Non-Business Majors** must meet the following requirements to be accepted to this minor:

- 2.75 UMass Boston GPA based on at least 12 graded credits with no incomplete grades;
- Applying before you earn 45 credits is recommended.
- Students must apply using the [Change of Program](#) form on the [Registrar's website](#).

### Business Majors

- Met the admission criteria for this minor when they enrolled in their initial Business major. No additional admission requirements for this minor exist.
- Students must still apply using the [Change of Program](#) form on the [Registrar's website](#).

Applications are reviewed periodically throughout the semester and students will be emailed the review decision. Admission will always be effective the semester following acceptance.

## ADVISING AND REGISTRATION GUIDANCE

- Due to the sequential nature of the requirements and some elective options, students must plan to complete this minor over the course of at least 3 semesters; 5-6 semesters is advised.
- Students should consult their degree audit and the information above to track progress in the minor. When individual advising is needed, CM students should connect with their assigned Academic Advisor and students outside of CM can meet with any Academic Advisor in the College of Management.
- Students in this minor will have delayed access to enroll in courses that are required for their minor only. Access will be granted on the Partnership Program date found on the [CM Registration Request Form](#) Page.
- Non-CM students pursuing this minor will need to use the [Registration Request Form](#) to enroll in CM courses.
- Students must have a minimum of a 2.0 GPA in the minor courses at the time of graduation to be awarded this minor.
- No more than one course in this minor, outside of courses being used in the Business Core, can be reused in the major or another minor.